



# Prime Vendor Catalog Issues

## Prime Vendor Support

**FY 01  
\$519 Million in  
Subsistence  
116M Meals**

**More than 9K  
AA + 18K RC Food  
Operations  
Personnel**

**Over 400 Active Army Delivery Points Worldwide**



# Prime Vendor Catalog Issues



## Prime Vendor Catalog

- **WHAT IS ON YOUR CATALOG?**
- **ITEMS ON CATALOG (450 - 1500 Items)**
- **WHAT DO YOU WANT TO FEED?**
- **PERSONNEL, EQUIPMENT, STORAGE & DOLLAR LIMITATIONS?**



# Prime Vendor Catalog Issues



## INSTALLATION FOOD ADVISOR

- **PROVIDES PROGRAM LEADERSHIP AND CONTROL**
- **SCRUB CURRENT CATALOG**
- **RESEARCH PRIME VENDOR**
- **CUTTING VS. DEMONSTRATIONS**
- **NSN's, LSN's, & NAPA NUMBERS**
- **NOTIFY PRIME VENDORS**





# Prime Vendor Catalog Issues



## REQUESTING NEW ITEMS

- **MOVEMENT PROJECTION**
- **ITEM REDUCTION / DELETION**
- **SUSPENSE ITEM DUE DATE**
- **FOLLOW UP**
- **COORDINATE W/ ACCOUNT MANAGERS**



# Prime Vendor Catalog Issues



## AFMIS REQUIREMENTS

- **STORES / TISA MIF / DFO MIF**
- **RECIPE FILES / SOP's**
- **NOTIFY FOS's / MANAGERS**
- **BUILD INTO MENU**





# Prime Vendor Catalog Issues



## INVENTORY CONTROL

- **FOCUS ON MEALS NOT “STUFF”**
- **UTILIZE FIELD RESIDUES**
- **PRICE “CREEPS”**



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## PROBLEMS

- **RESOLUTION CHAIN**
- **PRIME VENDOR REPRESENTATIVE**
- **DSCP ACCOUNT MANAGER**
- **ACES PRIME VENDOR STAFF**



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